



EIC (Electricity)-cum-PCEI & SDA (O), Dept. of Energy

EIC (Electricity)-cum-PCEI & SDA Odisha

Report on One-day Conference & Expo on 'Investment Bazaar for Energy Efficiency'

7th February 2023 at Swosti Premium, Jayadev Vihar, Bhubaneswar







Date: 7th February 2023

Venue: Swosti Premium, Jayadev Vihar, Bhubaneswar

Programme

Time	Торіс	Speaker
09:30 AM -10:00 AM	REGISTRATION	
	INAUGURAL SESSION	
10:00 AM-10:10 AM	Welcome Address	Mr. Shubhabrata Rath, Regional Director, ASSOCHAM
10:10 AM- 10:20 AM	Theme Address	Smt. Vineeta Kanwal, Director-BEE
10:20 AM-10:30 AM	Special Address	Mr. Suresh Chandra Maharana, EIC cum PCEI, Odisha.
10:30 AM- 10:40 AM	Special Address	Shri Gautam Patra, General Manager-Cum-Convenor, UCO Bank, SLBC, Odisha.
10:40 AM-10:45 AM	Launching of Brochure on "EE Financing o	pportunities in Odisha"
10:45 AM-10:55 AM	Inaugural Address	Ms. Nibedita Mishra, OAS (SAG) Additional Secretary to Govt., Department of Energy
10:55 AM-11:00 AM	Vote of Thanks	Mr. Shubhabrata Rath, Regional Director, ASSOCHAM
11:00 AM-11:15 AM	Visit to exhibition area and Group Photo	graph followed by Tea
	TECHNICAL SESSION: 1	
	Investment opportunities in large industri	
11:15 AM-11:20 AM	BEE's Financing Initiatives for Energy Efficiency	Smt. Vineeta Kanwal, Director-BEE
11:20 AM-11:30 AM	EE Financing schemes available for large industries	Mr. Ankur Hazarika, DGM, PFC
11:30 AM-11:45 AM	EE Financing schemes available for large industries	Mr. Naresh Kumar, AGM, Canara Bank
11:45 AM-12:00 PM	A Case Study on Energy Efficiency	Mr. Debanath Bera, CEO, Ranchi Partners Management Consultant Pvt. Ltd
12:00 PM-12:15 PM	Presentation (showcasing bankable project-1)	Mr. Srinibash Kar, Energy Manager, Ferro Alloy Corporation Limited
12:15 PM - 12:30 PM	Presentation (showcasing bankable project-2)	Mr. Sandeep Nanda, Energy Manager, Nava Bharat Ventures Limited
12:30 PM - 12:45 PM	Presentation (showcasing bankable project-3)	Mr. Jyoti Ranjan Tripathy, AGM, Jindal Stainless Ltd
12:45 PM - 01:00 PM	Presentation (showcasing bankable project-4)	Mr. J P Chaudhury, Energy Manager, Jindal Steel & Power Ltd
01:00 PM- 01:15 PM	Q&A	
01:15 PM-02:00 PM	LUNCH	
	TECHNICAL SESSION: 2	
	Investment opportunities in MSMEs	1
02:00 PM -02:15 PM	Presentation (showcasing bankable project-5)	Mr. Puspahash Mohanty, Energy Manager, GMR Kamalanga Energy Ltd





Time	Торіс	Speaker
02:15 PM -02:30 PM	EE Financing schemes available for Industries	Shri Pradyumna Kumar Choudhury, DGM, SIDBI, Odisha
02:30 PM -02:45 PM	Presentation on EE financing schemes	Mr. Kasi Biswanath Dash, AGM SME, SBI
02:45 PM -03:00 PM	Energy Efficient Motors investment potential	Mr. Damodar Sahoo, Service Manager, Kirloskar Brothers Limited
03:00 PM-03:15 PM	Energy efficiency financing schemes in MSMEs	Mr. Dibyajyoti Pattanaik, Director, Annapurna Micro Finance Pvt. Ltd
03:15 PM -03:30 PM	Heating, Ventilation and Air Conditioning investment potential	Mr. Amit Verma, Sales Manager, Swegon Cooling (Blue Box)
03:30 PM -03:45 PM	Latest technology in Variable Frequency Drives investment potential	Mr. Dhaval Ruparelia, National Sales Head, Yantra Harvest
03:45 PM -04:00 PM	New energy efficiency technologies in MSMEs	Mr. Brahma Mishra, President, UCCIL
04:00 PM-04:15 PM	Presentation on DEEP	Mr. Anil Kumar Sahu, State Head – Growth & Lighting, EESL
04:15 PM-04:45 PM	Q&A, Feedback Sharing	
04:45 PM-05:00 PM	Tea Break	
05:00 PM	Close of Conferen	ıce





Background:

Engineer-in-Chief (Electricity)-cum-Principal Chief Electrical Inspector and State Designated Agency (SDA) under Department of Energy, Government of Odisha in association with Bureau of Energy Efficiency (BEE) is organizing a one-day conference named 'Investment Bazar for Energy Efficiency' on 7th February 2023 at Hotel Swosti Premium, Bhubaneswar, Odisha. ASSOCHAM has been appointed as knowledge partner by SDA, Odisha to coordinate and arrange this conference.

The objective of the event was to create the awareness among industry stakeholders on different financing schemes, EE product/services, ESCO mode of implementation of EE projects. Also, provide the common platform to OEMs, ESCOs, Financial Institutions, and Industries to interact and discuss the investment as well as financial potential. More than 100 participants from Industries, OEMs, ESCOs, and Financial Institutions were part of this event.

Inaugural Event:

The conference and exhibition were inaugurated by Mr. Suresh Chandra Maharana, EIC cum PCEI, Govt. of Odisha., Smt. Vineeta Kanwal, Director-BEE, Gol, Shri Gautam Patra, General Manager-Cum-Convenor, UCO Bank, SLBC, Odisha., in the august gathering of more than 100 participants from various Industries, OEMs, ESCOs, and Financial Institutions etc.









Financing in the field of Energy Efficiency projects has been found as a major tool to accelerate EE projects undertaken by industries. Recognizing and acknowledging this fact, this one-day conference organized to address the following: -

- 1. To enhance investments in the projects of energy efficiency
- 2. To overcome barriers and myths related to funding of EE projects
- 3. To bridge the communication and knowledge gap between projectimplementers and funding agencies.
- 4. To highlight the practical problems and to address them withcollective deliberations of all stakeholders
- 5. To stimulate the market dynamics in the field of Energy Efficiencyand make it more market oriented.

Objective of Investment Bazaar:

Energy Efficiency Financing Platform (EEFP) is one of the initiatives under National Mission for Enhanced Energy Efficiency (NMEEE) for promoting financing of Energy Efficiency Projects. In order to meet objective of Energy Efficiency Financing Platform (EEFP) this conference & expo have been organized at Hotel Swosti Premium, Bhubaneswar, Odisha, wherein most of existing Designated Consumers (DCs) under PAT scheme as well as other

Industries and MSMEs along with trainees of Conference for FIs on EE Financing was invited. The duration of the conference & expo was one day. The bankers / NBFCs and OEM have been invited to put their stalls at the venue for showcasing their financing products/Services available for EE projects. There were more than 100 participants in this one-day conference.



One-Day Conference on



'Investment Bazaar for Energy Efficiency'

The major aim of this investment bazaar is to bring all the stakeholders of Energy Efficiency at one place to increase the business in energy efficiency measures & technologies, and accelerate energy efficiency financing.

Speaker Highlights:



In this conference, Mr. Suresh Chandra Maharana, EIC cum PCEI, Govt. of Odisha. has emphasized upon importance of energy efficiency & implementation of new and innovative energy efficient technologies in Industries & MSME in the State. He also focused over the investment potential in Industries & MSMEs which can enhance the infrastructure at the state level. He stressed upon the dynamics of industry, transport, buildings and agriculture sectors are bringing new opportunities. In addition, he mentioned that energy is slowly transitioning to be demand driven than supply driven. He also deliberated upon importance to bridge the communication and knowledge gap between project implementers and funding agencies for the implementation of energy efficient activities in Industries &MSMEs.







Ms. Vineeta Kanwal, Director, Bureau of Energy Efficiency, Ministry of Power, Govt. of India highlighted that in India there is huge investment potential of approx. Rs. 1 lakh crore annually in energy efficiency. There are approx. 22 financial institutions that are providing energy efficiency loan and seeking Partial Risk Sharing Facility guarantee too. BEE has recently launched a new financing programme for grading of energy efficiency projects where cost of grading for 100 graded and financed projects shall be borne by BEE. Ministry of Power has appointed Power Finance Corporation (PFC) as nodal agency for accelerating energy efficiency financing in India. BEE and PFC are in process of rolling out new financing mechanisms such as interest subvention and credit guarantee schemes, subject to approval of Ministry of Power.







Shri Gautam Patra, General Manager-Cum-Convenor, UCO Bank, SLBC, Odisha. briefed about the conference and importance & involvement of industries & MSMEs for implementation of energy efficiency projects in the State which will boost economy and suggested that banks / financial institutions shall provide extending support for such projects in the State. He deliberated upon importance to stimulate the market dynamics in the field of Energy Efficiency and make it more market oriented. He has also said that I take this opportunity mention that the office of the EIC(Electricity) as the State Designated Agency is an extended arm of Bureau of Energy Efficiency, Govt. of India, has been striving hard to fulfil its mandate as prescribed in the Energy Conservation Act. With active support of the Energy Department and BEE, Govt of India, it has been possible to initiate a range of activities starting from energy audits to facilitating the implementation of energy efficiency projects. With the support of the Department of Energy has been working for the success of different EE Financing schemes in the state.





During the Technical Sessions-1, the presentations were given by Ms.Vineeta Kanwal from Bureau of Energy Efficiency wherein she highlighted various schemes of BEE and potential of investment in energy efficiency in industries & MSMEs. She mentioned about the recently launched new financing programme for grading of energy efficiency projects where cost of grading for 100 graded and financed projects shall be borne by BEE. Ministry of Power has appointed Power Finance Corporation (PFC) as nodal agency for accelerating energy efficiency financing in India. BEE and PFC are in process of rolling out new financing mechanisms such as interest subvention and credit guarantee schemes, subject to approval of Ministry of Power. Mr. K.P. Philip from IREDA, shared their schemes and fast approval of loan schemes for MSME & Industries inRenewable Energy projects. Mr. Ankur Hazarika, DGM, PFC was presented that PFC offers a variety of financial products - Capex loans, short term loans, multilateral loans, etc. Non-fund-based products like guarantees are also offered and energy efficiency projects undertaken by ESCOs as well as Electric Vehicle infrastructure. He was also highlighted Criteria for Energy Efficiency Funding and Challenges in financing EE projects in india. Mr. Naresh Kumar, AGM, Canara Bank was highlighted EE Financing schemes available for large industries, MSMES. Mr. Srinibash Kar, Energy Manager, Ferro Alloy Corporation Limited showed their case study wherein they implemented energy efficient measures being designated consumer in Odisha. Mr. Sandeep Nanda, Energy Manager, Nava Bharat Ventures Limited presented latest technologies implemented and project for energy efficient financing requirements. Mr. Jyoti Ranjan Tripathy, AGM, Jindal Stainless Ltd shared the success stories of various energy efficiency projects implemented in Industries.



One-Day Conference on



Dept. of Energy

'Investment Bazaar for Energy Efficiency'







































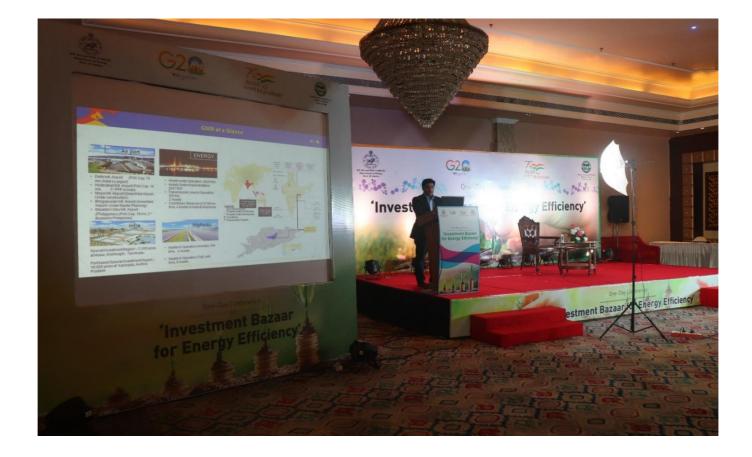
During the Technical Sessions-2, Mr. J P Chaudhury, Energy Manager, Jindal Steel & Power Ltd showed their case study wherein they implemented energy efficient measures being designated consumer in Odisha. Mr. Puspahash Mohanty, Energy Manager, GMR Kamalanga Energy Ltd shared their potential project for energy efficiency financing regarding energy efficiency projects. Shri Pradyumna Kumar Choudhury, DGM, SIDBI, Odisha presented various SIDBI Green Initiatives & Schemes beneficial for industries & MSME for implementation of energy efficiency projects. Mr. Kasi Biswanath Dash, AGM SME, SBI, Odisha was Presented their EE financing schemes for MSME and Industries. Mr. Damodar Sahoo, Service Manager, Kirloskar Brothers Limited presented the latest energy efficient pumping systems available in the market to be used for implementation of energy efficiency in industries. Mr. Amit Verma, Sales Manager, Swegon Cooling (Blue Box) was highlighted their EE Products in the industry of Commercial/Industrial Chillers and Heat pumps by offering innovative and highly efficient products, which have been patented and later adopted as the standard in the market. Mr. Dhaval Ruparelia, National Sales Head, Yantra Harvest was pointed out energy efficient solutions such as MV Drive for RNHR, HeatX Condenser Efficiency for RNHR, Energy Conservation Turbine, Power Quality etc. Mr. Brahma Mishra, President, UCCIL, Odisha was highlighted various challenges in Energy Efficiency for MSME sectors. Lastly Mr. Anil Kumar Sahu, State Head - Growth & Lighting, EESL was highlighted EE financing schemes for MSME and Industries. The concluding remark was given by Smt. Vineeta Kanwal. From BEE, as a token of gratitude, she expressed her sincere thanks to the Department of Energy (as SDA), Financial Institutions, Large scale Industries, delegates and the facilitation organization (ASSOCHAM) and urged everyone to be a part of the initiative.

In this one-day conference, Case Studies on Implementation of energy efficiency in industries, energy efficient pumping systems, Commercial/Industrial Chillers and Heat pumps, MV Drive for RNHR, HeatX Condenser Efficiency for RNHR, Energy Conservation Turbine, Power Quality & various financing schemes for investment in energy efficiency were showcased & presented by speakers from DCs, MSMEs, Industry Organizations & OEMs etc.













































In this conference, all the dignitaries were given token of recognition to PFC Mr. Ankur Hazarika, DGM, PFC, Canara Bank Mr. Naresh Kumar, AGM, Canara Bank, SBI Mr. Kasi Biswanath Dash, AGM SME, SBI and SIDBI Shri Pradyumna Kumar Choudhury, DGM, SIDBI, Odisha for their contribution in EE Financing and for participating in Investment Bazaar held on 07th February 2023 at Swosti Premium, Jayadev Vihar, Bhubaneswar.













One-Day Conference on



'Investment Bazaar for Energy Efficiency'



In this conference, Mr. Suresh Chandra Maharana, EIC-cum-PCEI, Govt. of Odisha., Smt. Vineeta Kanwal, Director-BEE, Gol, Shri Gautam Patra, General Manager-Cum-Convenor, UCO Bank, SLBC, Odisha., Mr. Sourajit Ray, Chief Engineer, Ms. Smita Behera, SE- Cum-DEI and officials from Industries, MSMEs, Financial Institutions / Banks i.e. UCO Bank, SBI Bank, ICICI Bank, Axis Bank etc, Equipment Manufacturers and more than 100 participants were also present in the one-day conference on 'Investment Bazaar for Energy Efficiency' was organized on 7th February 2023 at Swosti Premium, Jayadev Vihar, Bhubaneswar.













One-Day Conference on



<u>'Investment Bazaar for Energy Efficiency'</u>

List of Industries who have submitted the willingness forms to seek Financial Assistance:

Sl. No.	Name of DC	Identified EE measures	Investment Potential in Lacs (Rs)
1	Ferro Alloy Corporation Limited Charge Chrome Plant, Randia Haat, Bhadrak, Odisha.	Wasted Heat Plant Project	355
2	GMR Kamalanga Energy Limited, Kamalanga, Dhenkanal, Odisha – 759121	 Intelligent flow control in Compressor network VFD installation in Seal air fan motor APH basket replacement in unit-1 (DE out- board basket) Modification of FRS valve to flow control valve to adhere sliding pressure operation at part load operation Coro coating of CW pump Drift eliminator replacement from s Blade type to Accu grid type 	472.5
3	Rungta Mines Limited (sponge iron Division), Karakolha, Barbil, Keonjhar	1.Waste Heat Recovery 2. Motor Pump 3.LED Light 4. AIR COMPRESSOR	3857
4	Nava Bharat Bentures Limited, Kharagprasad, Meramandali, Dhenkanal, Odisha, 759121	 Providing VFD for one of the Clarifier Pump. Providing VFD for FD fan of both the boilers in CPP-1. Migration of conventional 70W HPSV lamps to 42W LED 	46.5
5	Viraj Steel and Energy Private Limited, Gurupali, Lapanga, Sambalpur, Odisha, 768232	1.VFD installation 2. Motor Replacement	50





Stalls showcased by Financial Institutions / OEMs in the Exhibition:

- 1. EESL
- 2. Kirloskar Brothers
- 3. Yantra Harvest
- 4. Swegon Cooling (Blue Box)
- 5. Axis Bank
- 6. ICICI Bank
- 7. SBI Bank
- 8. Indian Bank
- 9. Bank of Baroda













One-Day Conference on















Workshop Outcome:

- 1. Total 7 projects identified and these industries, MSMEs were login in https://www.adeetie.beeindia.gov.in/
- 2. Creation of Awareness to Stakeholders on different financing schemes, EE products/services, ESCO mode of implementation of EE projects,
- 3. Demonstration of successful implemented EE projects to create inspiration to other stakeholders for implementation.
- 4. Conference created a common platform to OEMs, ESCOs, Financial Institutions, Industries for implementation of EE projects and sorting of finance requirements.
- 5. The conference & expo will also create awareness among other stake holders to come up with different EE projects implementation using EE financing platform.





Participants List: Enclosed

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One-Day Conference

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3	P. K. Dash	CECOND	4	9437281993	filan states
4	Saurasit Rog	CELTLE ()			Spritor 2
5	S and fungate	4 AFF-C-AFE	Sust 3 magatika 008 @guail. u	9556348019	Anat.
6	Abhijit Pal	AFE LEC-)		8596958141	Rot 02-23
7	Ardhende Rout	EA CANTCEN)	andlinde . n/c@gnatt. cm	9937698125	A
	Hunspl	cont.	-	492000 1945	dett
8	Sournish Ransin Sand	PA, PAT CELL	Pa-odisha@ficci.com	7735459964	sourm
the second second	Subhraneu parate	FE, AFTCELL	Se. Odishe@Ficci.com	7777880056	Le
ok	Heren	cont.	-	7019683644	4100
-	T. Swelwoor	AEA	aca.odisha@ficci.com	9986938556	off
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1					
1					

Event Facilitation and Report Preparation by:



ASSOCIATED CHAMBER of COMMERECE & INDUSTRY OF INDIA 4th Floor, YMCA Cultural Centre, and Library Building, 01, Jai Singh Marg, New Delhi 110001 GST- 07AAATT4704C1ZV Email: assocham@nic.in