



Punjab Energy Development Agency

Report on One-day Conference & Expo on 'Investment Bazaar for Energy Efficiency'

26th November 2021 at Hotel Hyatt, Chandigarh



One-Day Conference on 'Investment Bazaar for Energy Efficiency'



PROGRAM SCHEDULE

Time	Topic	Speaker
09:30 AM - 10:00 AM	REGISTRATION	
10.00 AM - 10.55 AM	<u>INAUGURAL SESSION</u>	
10.00 AM - 10.10 AM	Welcome address	Sh. Navjot Pal Singh Randhawa, IAS Chief Executive Officer, PEDA
10.10 AM - 10.20 AM	Thematic address	Ms. Vineeta Kanwal, Director, Bureau of Energy Efficiency (BEE)
10.20 AM - 10.30 AM	Inaugural Address	Sh. H.S. Hanspal Ji, Chairman, PEDA
10.30 AM - 10.40AM	Address By Bank	Sh. Rajesh Singh, Manager, SBI Bank
10.40 AM - 10.50 AM	Address by Chief Guest	Sh. Raj Kumar Verka Ji, Hon'ble Minister, NRES, GOP
10:50 AM - 10:55 AM	Vote of Thanks	Sh. M.P. Singh, Director, PEDA
10.55 AM - 11:00 AM	<i>Visit to Exhibition Area and Group Photograph followed by Tea</i>	
TECHNICAL SESSION: 1 (Investment Opportunities in Large Industries)		
11:00 AM - 11:20 AM	BEE's Financing Initiatives for Energy Efficiency	Ms. Vineeta Kanwal, Director, Bureau of Energy Efficiency (BEE)
11:20 AM - 11:40 AM	Financing Schemes for Industries	Sh. K.P. Philip, DGM, IREDA
11:40 AM - 11:55 AM	Presentation on Investment Potential (Showcasing Bankable Project)	Sh. Vineet Gupta, AVP, M/s Vardhman Spinning & General Mills
11:55 AM - 12:15 PM	Presentation on Investment Potential (Showcasing Bankable Project)	Sh. Sunil Bhagat, Deputy Manager, M/s Ambuja Cements Ltd. (PAT DC)
12:15 PM - 12:35 PM	Investment Potential in Punjab state in large industries and establishments (including buildings)	Sh. Devinder Singh, Indona Innovative Solutions, ESCO
12:35 PM - 1:00 PM	EE Financing schemes available for Large Industries	Sh. Ajay Verma, Group Executive VP, Yes Bank
01:00 PM - 02:00 PM	Lunch	
TECHNICAL SESSION: 2 (Investment Opportunities in MSMEs)		
02:00 PM - 02:20 PM	EE Financing schemes available for MSMEs	Sh. Joyant Nayak, SIDBI
02:20 PM - 02:40 PM	Presentation on Investment Potential in MSME (Showcasing Bankable Project)	Sh. Ashish Anand, Director, M/s Anand & Anand, MSME
02:40 PM - 03:00 PM	Presentation on Investment Potential in MSME (Showcasing Bankable Project)	Sh. R.P. Sharma, General Manager, M/s Pye Tools, MSME
03:00 PM - 03:20 PM	National Motor Replacement Program & other Schemes	Sh. Kuldeep Bharti, EESL
03:20 PM - 03:40 PM	Balancing Power Quality and Energy Efficiency towards Innovative Sustainable Development Future	Sh. Yogesh Sood, International Copper Association India
03:40 PM - 03:50 PM	New Energy Efficiency Technologies in Pumping	Sh. Ajay Mittal, M/s Pumpco India
03:50 PM - 04:00 PM	Concluding Remarks	Sh. Paramjit Singh, Senior Manager, PEDA
04.00 PM Onwards	Concluding & Tea	

Background:



One-Day Conference on 'Investment Bazaar for Energy Efficiency'



Punjab Energy Development Agency, Government of Punjab in association with Bureau of Energy Efficiency, Ministry of Power, Govt. of India organized a one-day Conference & Expo on 'Investment Bazaar for Energy Efficiency' on 26th November 2021 at Hotel Hyatt, Chandigarh.

The objective of the event was to create the awareness among industry stakeholders on different financing schemes, EE product/services, ESCO mode of implementation of EE projects. Also, provide the common platform to OEMs, ESCOs, Financial Institutions, and Industries to interact and discuss the investment as well as financial potential. More than 100 participants from Industries, OEMs, ESCOs, and Financial Institutions were part of this event.

Inaugural Event:

The conference and exhibition was inaugurated by the Hon'ble Minister, Department of New & Renewable Energy Sources, Govt. of Punjab, Dr. Raj Kumar Verka ji, Chairman PEDA, Sh. H.S. Hanspal ji, Chief Executive Officer, PEDA, Sh. Navjot P.S. Randhawa ji, Director, PEDA, Sh. M.P. Singh ji, Senior Manager, PEDA, Sh. Paramjit Singh ji in the august gathering of more than 100 participants from various DCs, Industries, MSMEs, OEMs, various Industry associations etc.





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Financing in the field of Energy Efficiency projects has been found as a major tool to accelerate EE projects undertaken by industries. Recognizing and acknowledging this fact, this one-day conference organized to address the following:-

1. To enhance investments in the projects of energy efficiency
2. To overcome barriers and myths related to funding of EE projects
3. To bridge the communication and knowledge gap between project implementers and funding agencies.
4. To highlight the practical problems and to address them with collective deliberations of all stakeholders
5. To stimulate the market dynamics in the field of Energy Efficiency and make it more market oriented.

Objective of Investment Bazaar:

Energy Efficiency Financing Platform (EEFP) is one of the initiatives under National Mission for Enhanced Energy Efficiency (NMEEE) for promoting financing of Energy Efficiency Projects. In order to meet objective of Energy Efficiency Financing Platform (EEFP) this conference & expo have been organized at Chandigarh, wherein most of existing Designated Consumers (DCs)



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under PAT scheme as well as other industries and MSMEs along with trainees of Conference for FIs on EE Financing was invited. The duration of the conference & expo was one day. The bankers / NBFCs have been invited to put their stalls at the venue for showcasing their financing products available for EE projects. There were more than 100 participants in this one day conference.

As per BEE's UNNATEE study, there is potential of Rs. 1 lakh crore annual investments in energy efficiency. The major aim of this investment bazaar is to bring all the stakeholders of Energy Efficiency at one place to increase the business in energy efficiency measures & technologies, and accelerate energy efficiency financing.

Speaker Highlights:



In this conference, Sh. Raj Kumar Verka, Hon'ble Minister for New & Renewable Energy Sources, Govt. of Punjab has emphasized upon importance of energy efficiency & implementation of new and innovative energy efficient technologies in Industries & MSME in the State. He also focused over the investment potential in Industries & MSMEs which can enhance the infrastructure at the state level. He stressed upon the dynamics of industry, transport, buildings and agriculture sectors are bringing new opportunities. In



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addition, he mentioned that energy is slowly transitioning to be demand driven than supply driven. He also deliberated upon importance to bridge the communication and knowledge gap between project implementers and funding agencies for the implementation of energy efficient activities in Industries & MSMEs.



Sh. H.S. Hanspal, Chairman, PEDA briefed about the conference and importance & involvement of industries & MSMEs for implementation of energy efficiency projects in the State which will boost economy and suggested that banks / financial institutions shall provide extending support for such projects in the State. He deliberated upon importance to stimulate the market dynamics in the field of Energy Efficiency and make it more market oriented.

Sh. Navjot Pal Singh Randhawa, IAS, Chief Executive Officer, PEDA mentioned that Punjab is now being considered to play a leading role in the energy transition in India by deployment of clean and low-carbon solutions and renewable energy in part of the NAPCC for transition to renewable Energy Systems and also to fulfil renewable purchase obligations. The shifting patterns would push the state to redefine the way energy sector operates on a day-to-day basis through utilizing higher cleaner and low-carbon power generation,



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providing low-carbon heating and cooling for domestic and commercial demand sectors, clean cooking fuels, increasing energy access to rural areas, modernizing agriculture practices amongst others. He also suggested that the demonstration of successful implementation of Energy Efficiency projects to create inspiration among other Stakeholders for implementation of such EE projects in the Industries & MSMEs.



Ms. Vineeta Kanwal, Director, Bureau of Energy Efficiency, Ministry of Power, Govt. of India highlighted that in India there is huge investment potential of approx. Rs. 1 lakh crore annually in energy efficiency. There are approx. 14 financial institutions that are providing energy efficiency loan and seeking Partial Risk Sharing Facility guarantee too. BEE has recently launched a new financing programme for grading of energy efficiency projects where cost of grading for 100 graded and financed projects shall be borne by BEE. Ministry of Power has appointed Power Finance Corporation (PFC) as nodal agency for accelerating energy efficiency financing in India. BEE and PFC are in process of rolling out new financing mechanisms such as interest subvention and credit guarantee schemes, subject to approval of Ministry of Power.



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Sh. M.P. Singh, Director, PEDA shared his views and emphasized about the continuous efforts to translate energy sector strategies into actionable low-carbon solutions are driven by the Punjab Energy and Development Agency (PEDA) to increase the utilization of clean and low-carbon energy. With renewable energy share currently standing at only 15% of the total energy needs, the state has proactively committed to increase the share to 30% by 2030 through the Punjab Vision Document 2030 strategy. The vision not only focuses on the energy generation side, but also stresses the need for demand side interventions across various sectors. In addition, efforts are also required to assess potential penetration of newer technologies such as electric vehicles (EV), carbon, capture, storage and utilisation, hydrogen that could invariably impact the energy demand in the transport and industry sectors and also contribute significantly in reducing the GHG emissions.

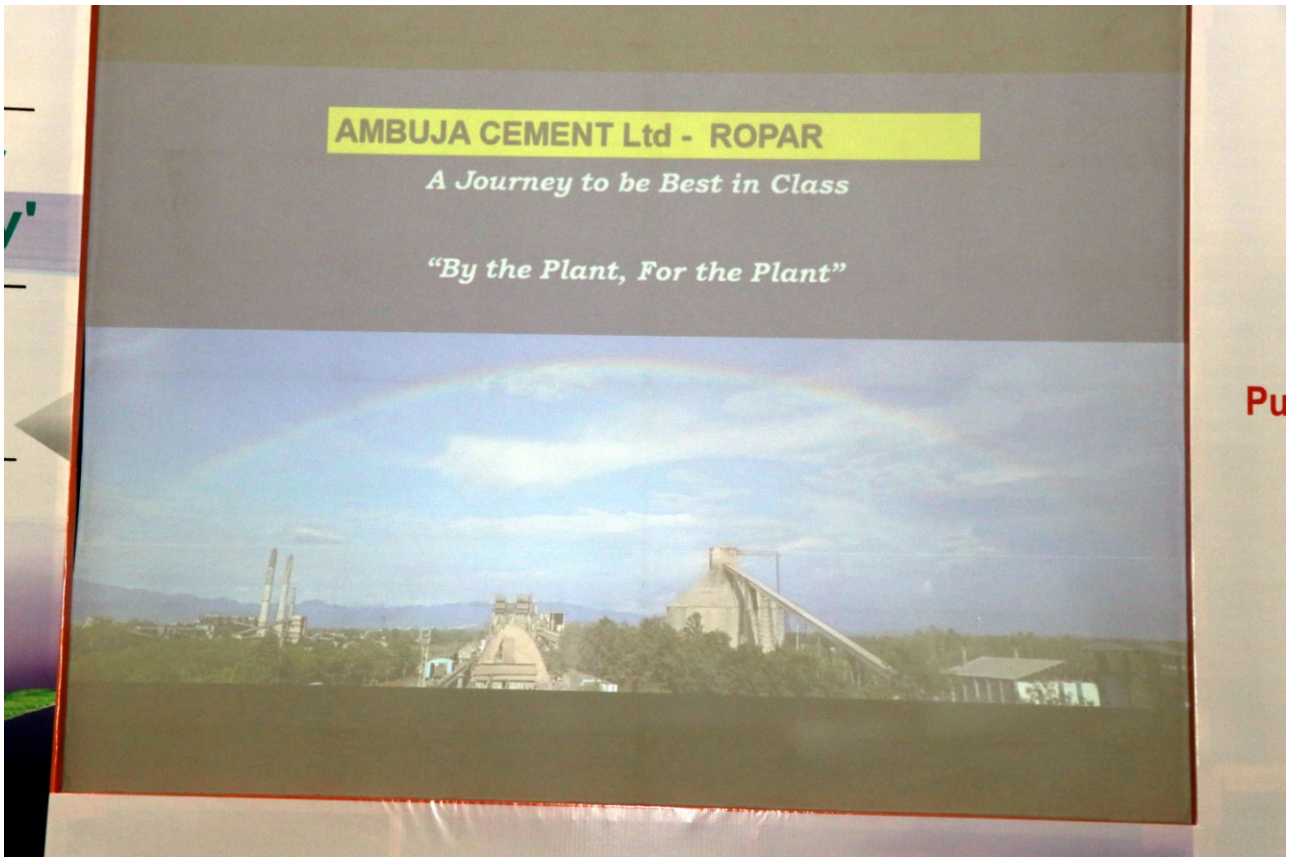


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During the Technical Sessions-1, the presentations were given by Ms. Vineeta Kanwal from Bureau of Energy Efficiency wherein she highlighted various schemes of BEE and potential of investment in energy efficiency in industries & MSMEs. She mentioned about the recently launched new financing programme for grading of energy efficiency projects where cost of grading for 100 graded and financed projects shall be borne by BEE. Ministry of Power has appointed Power Finance Corporation (PFC) as nodal agency for accelerating energy efficiency financing in India. BEE and PFC are in process of rolling out new financing mechanisms such as interest subvention and credit guarantee schemes, subject to approval of Ministry of Power. Mr. K.P. Philip from IREDA, shared their schemes and fast approval of loan schemes for MSME & Industries in Renewable Energy projects. Mr. Vineet Gupta from M/s Vardhman Yarns Ltd. showed their case study wherein they implemented energy efficient measures being designated consumer in Punjab. Mr. Sunil Bhagat, Deputy Manager, M/s Ambuja Cements Ltd. presented latest technologies implemented and project for energy efficient financing requirements. Mr. Devinder Singh, M/s Indona Innovative Solutions being ESCO shared the success stories of various energy efficiency projects implemented in Industries & MSMEs.

During the Technical Sessions-2, Mr. Joyant Nayak, from SIDBI presented the various financing schemes beneficial for industries & MSME for implementation of energy efficiency projects. Mr. Ashish Anand from M/s Anand & Anand, MSME shared their potential project for energy efficiency financing regarding energy efficiency projects. M/s R.P. Sharma from Pye Tools (MSME), shared the case study and benefits after implementation of energy efficiency project and shared proposal for requirement of financing for implementation of more such energy efficiency projects. Sh. Yogesh Sood from International Copper Association India shared the benefits of maintaining power quality and improvements to save energy in industries and MSMEs. Mr. Ajay Mittal from Pumpco India presented the latest energy efficient pumping systems available in the market to be used for implementation of energy efficiency in industries. Mr. Sunil Anand from Advance Valves shared about latest technologies related to various types of valves which may be used in the industries.

In this one-day conference, Case Studies on Implementation of energy efficiency in industries & MSMEs, Power Factor Quality improvements, Policies & various financing schemes for investment in energy efficiency were



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showcased & presented by speakers from DCs, MSMEs, Industry Organizations & OEMs etc.





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In this conference, Ms. Richa Mishra, Project Economist from Bureau of Energy Efficiency, Ministry of Power, Govt. of India, Sh. H.S. Hanspal, Chairman PEDA, Sh. Navjot Pal Singh Randhawa, IAS, Chief Executive Officer, PEDA, Sh. M.P. Singh, Director PEDA, Sh. Paramjit Singh, Senior Manager, PEDA, Project Engineers Sh. Money Khanna, Sh. Rohit Kumar & Sh. Sharad Sharma and officials from Industries, MSMEs, Financial Institutions / Banks, IREDA, SBI Bank, ICICI Bank, Axis Bank, Equipment Manufacturers and more than 100 participants were also present in the one-day conference on 'Investment Bazaar for Energy Efficiency' was organized on 26th November 2021 at Hotel Hyatt, Chandigarh.



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Project details showcased during the Event:

- Pye Tools Pvt. Ltd. Ludhiana
- Vardhman Yarns & Threads Ltd. Hoshiarpur
- Punjab Renewable Energy System Pvt. Ltd., Mohali
- Ambuja Cement, Ropar
- Nicks India Tools, Ludhiana

List of Industries who have submitted the willingness forms to seek Financial Assistance:

Sr. No.	Name of Industries	Loan Requirement (Rs. in Lakh)	Project detail
1.	Pye Tools Pvt. Ltd. Ludhiana	24.00	Electrical panels, electrical servo, VCB Breakers, Solar Power Plant
2.	Vardhman Yarns & Threads Ltd. Hoshiarpur	374.40	Installation of VFD, Energy Efficient Motors & pumps, LED Tube-lights, Solar Power Plant 1 MW
3.	Punjab Renewable Energy System Pvt. Ltd., Mohali	400.00	Boot basis projects with VAM, utilization of waste flash steam and Paddy Straw waste projects



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4.	Ambuja Cement, Ropar	110.00	Replacement of boiler feed pump with VFD, reduce energy consumption in CPP compressor and separator fan
5.	Nicks India Tools	5.50	Installation of IE-3/IE-4 rated motors, VFD Drive for controlling motor speed
6.	Anand & Anand	200.00	Implementation of Energy Efficient electrical appliances, waste heat recovery
	Total	1113.50	

Stalls showcased by Financial Institutions / OEMs in the Exhibition:

1. SIDBI
2. Yes Bank
3. IREDA
4. Advance Valves
5. Crompton Pumps
6. Pumpco India
7. Axis Bank
8. ICICI Bank
9. EESL
10. SBI Bank





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Workshop Outcome:



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'Investment Bazaar for Energy Efficiency'



- Total 7 projects identified and many of MSME / DCs have submitted the willingness forms - Forms attached
- Creation of Awareness to Stakeholders on different financing schemes, EE products/services, ESCO mode of implementation of EE projects,
- Demonstration of successful implemented EE projects to create inspiration to other stakeholders for implementation.
- Conference created a common platform to OEMs, ESCOs, Financial Institutions, Industries for implementation of EE projects and sorting of finance requirements.
- The conference & expo will also create awareness among other stakeholders to come up with different EE projects implementation using EE financing platform.

Participants List: Enclosed

ATTENDANCE SHEET

Sr. No.	Name of the Participant	Designation	Name of Organization	Contact No.	E-Mail	Signature
1.	Shivam Bawani	Manager	PEDA	9815711786		
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4.	Suresh Pal Singh	Sa. mgr	PEDA	946312385	-	
5.	P.C. Bais	Asst. Dir.	PEDA	9465252250	-	
6.	Ramesh Kumar	Mgr.	PEDA	9815903399	-	
7.	Akshaya Kumar	mgr	PEDA	9877387603	-	
8.	Nishish Kumar	Asst. Dir.	PEDA	8278785088		



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93	Vishal					

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26.	Karan Singla	Engineer	winsome yam, Mohali	9885262472	-	
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ATTENDANCE SHEET

Sr. No.	Name of the Participant	Designation	Name of Organization	Contact No.	E-Mail	Signature
92.	Rajesh Rajpota	Sr. Engineer	Wipro Systems Ltd.	8434732579	rajesh.0594@gmail.com	
93.	Kamlesh Kumar	Asst. Engineer	Asst International Ltd.	7825352192		
94.	Vishal Mishra	Proprieter	Sun steel	7868457977		
95.	LAGAN SAINI	PROPRIETOR	TRAILBLAZER CONSULTANT-	9711591212	jagan@trailblaz.com	
96.	Mony Khanna	PE	PEDA	96800 39127	khannemony@gmail.com	
97.	Rohit Kumar	Project engineer	PEDA	7814743945	rohitchand15@gmail.com	
98.	Rahul Jasuja	Associate Manager	Ambuja Cements	9648154790	rahul.jasuja575@gmail.com	

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Sr. No.	Name of the Participant	Designation	Name of Organization	Contact No.	E-Mail	Signature
99.	Sangeev	Plant Manager	Akzonobel	9188444685	Sangeev.LS@akzo.com	
100.	Sandeep	manager	codrej, rohal	987558256	sandeep.bhar@gmail.com	
101.	Sandeep Bansal	Project Engineer	PWC Limited Delhi.	8427139246	Sandeep Bansal@gmail.com	
102.	Vasvish	M.D	Laxmi Steel, Khanna	7837100415	Laxmi.steel@laxmi.com	
103.	Vivachen Intermedidites (sh. Pardeep)	M.D	Pardeep (Vivachem)	9878996247	pardeep.s@gmail.com	
104.	Ashish	Asst Manager	Makhar Kyn Ltd	7307679167		
105.	Ajay	Manager	Hero steels Ltd	0161408 0000	ajay.196@yaho.com.	



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106.	Abhishek Uparkhaya	Manager	Nicks India tools Ltd.	7784752547	abhishek.uparkhaya@yahoo.com	Abhishek
107.	Mansu Jain	S.T.P	Dept of Local Govt	9915570230	tpwlgupta@gmail.com	Mansu Jain
108.	Ramesh Jain	Engineer	TSPCL, Bhatinda.	9915242562	ramesh.jain52@gmail.com	Ramesh Jain
109.	Gaurav Singla	Sr Engineer	TSPCL	9988425265	gauravsingla52@yahoo.com	Gaurav
110.	Gurpreet Singh	Engineer	S.T cotter	9888506192	gurpreet.singh074@rediffmail.com	Gurpreet Singh
111.	Rajiv Malhotra	Sr Councillor	Ajmer band	8437452694	rajiv.malhotra@yahoo.com	Rajiv Malhotra
112.	Rohit Chopra	Engineer	Ux-tech Cement Bhatinda.	9277152001	rohit.chopra84@yahoo.com	Rohit Chopra

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Sr. No.	Name of the Participant	Designation	Name of Organization	Contact No.	E-Mail	Signature
113.	Rajesh Bewala	Engineer JK Cement	JK Cement	9457619560	rajesh.rg@jkcement.com	Rajesh
114.	Karan Kandhari	Managing Director	GMR Infra solution nehali	9888888555	Karan.kandhari@gmail.com	Karan
115.	Moham Chah	Im.	PTI	9417127355		Moham
116.	Ramdeep Singh	Project man	Tourism.	9780971524		Ramdeep
117.	Ajay Mittal	Managing Partner	Pumpco India	9855648311	ajay@pumpcoindia.com	Ajay
118.	Narish Gupta	ops Partner	M/S Prithwan Chandigarh	9872595598	narish.prithwan@gmail.com	Narish
119.	Neeraj Dwora	Associate manager	M/S Designo UP Jaipur	7968450314	neeraj@designoacorp.com	Neeraj